GUIDANCE DOCUMENT CERTIFICATION

I have reviewed this guidance document or proposed guidance document and I certify that it complies with sections §227.10 and §227.11 of the Wisconsin Statutes.

I further certify that the guidance document or proposed guidance document contains no standard, requirement, or threshold that is not explicitly required or explicitly permitted by a statute or a rule that has been lawfully promulgated.

I further certify that the guidance document or proposed guidance document contains no standard, requirement, or threshold that is more restrictive than a standard, requirement, or threshold contained in the Wisconsin Statutes.

Stephanie Hove
Name of Individual Certifying this Document/Proposed Document

DIVISION Assistant Administrator
Title

Signature

JUNE 25, 2019
Date Signed
POLICY
Division of Adult Institution facilities may offer products produced or services provided by inmates as projects in vocational and non-vocational programs for sale to staff, the open market (with Prison Industries Board approval), tax supported facilities, non-profit agencies and other governmental agencies.

REFERENCES
Wisconsin Statutes s. 20.410(1)(kc) – Correctional institution enterprises; inmate activities and employment
Wisconsin Statutes s. 303.015 – Prison Industries Board
Wisconsin Statutes s. 303.06 – Prison products; sale
Wisconsin Statutes s. 303.069 – Correctional institution enterprises; activities of inmates
DOC ASM 202 – Receipts and Direct Deposits to the State Controller’s Office
DOC ASM 305 – Request for Correctional Institution Enterprises; Inmate Activities Budget Authority
Ashurst Sumners Act 18 U.S.C. 1761
Attachment – PIB Approved Product Types – Open Market

DEFINITIONS, ACRONYMS, AND FORMS
ASM – Administrative Services Manual
BCE – Bureau of Correctional Enterprises
Community Service – Products or services donated to state or local governments, public or non-profit agencies, or schools by inmates or staff.
DAI – Division of Adult Institutions
DOC – Department of Corrections
DOC-500 – Receipt
DOC-2750 – Division of Adult Institutions Vocational/Non-Vocational Products Establishment of Fair Market Value
Fair Market Value – The sale price of a product or service sold to DOC staff and the public as determined by the process established in this policy.
Non-Vocational Products – Products produced or services provided by inmates in non-vocational programs.

Prison Industries Board (PIB) – A nine member Board appointed by the Governor to oversee operations of the DOC prison industry program. Board responsibilities include review and approval of the sale of products made by the inmates in vocational and non-vocational programs.

Product – A tangible item produced by inmate labor.

Service – Duties or work for another; supplying maintenance and repair (service electrical appliances); to make fit for use, repair or restore (service an automobile).

Vocational Products – Products produced or services provided by inmates in facility vocational school programs.

Vocational School Programs – DOC or WTCS certified programs that provide education/training toward a certificate or diploma.

WTCS – Wisconsin Technical College System

PROCEDURE
I. General
   A. DAI vocational and non-vocational projects that include the sale of products produced or services provided by inmates shall comply with State and Federal Regulations.

   B. All products produced by inmates in vocational and non-vocational programs offered for sale in the open market shall be approved by the PIB prior to sale.

   C. Facilities shall keep records on all vocational and non-vocational products and services sold.

   D. Vocational and non-vocational products and services may be sold to DOC staff, in the open market (with PIB approval), tax supported facilities, non-profit agencies, and other governmental agencies.

   E. If offered to the public, vocational and non-vocational products and services shall be at the same price as offered to DOC staff.

   F. DOC staff may not obtain items or services for free or for less than fair market value as defined by this policy.

   G. All sales are final. The DOC does not provide a warranty of workmanship or materials and assumes no liability for any damage to personal property.
H. Items and services not covered by this policy include:
   1. The sale of hobby craft items.
   2. Donations of items produced by vocational and non-vocational programs.
   3. Donations of items through community service programs.
   4. The sale of BCE industry/farm products.
   5. The products and services provided to community organizations by minimum security project crews.

I. Interstate sales of inmate-produced products are prohibited.

II. PIB Approval
   A. All products produced by inmates in vocational and non-vocational programs offered for sale in the open market shall be approved by the PIB prior to sale.

   B. Services do not require PIB approval.

   C. The PIB has previously approved a broad range of products for sale. The approvals are not specific to individual products or facilities, but instead are for broad categories of products.

   D. When a facility anticipates the sale of a new product, the Warden shall contact the Director of BCE to review whether that product is or is not included in the categories of products previously approved by the PIB.

   E. If the product has not previously been approved, the facility shall apply for PIB approval prior to the sale of any such products.

III. Establishment of Fair Market Value
   A. If the inmate-produced product or service is also produced in the local market by private sector vendors, the facility shall survey three of these vendors to determine the price of the product in the private sector. The price charged shall then be set at no lower than the lowest price of this survey.
      1. If three vendors are not available, the survey shall include as many vendors as possible.
      2. If the product or service is also provided by another vocational program in the area, setting the price at the same level as the other program would be appropriate.

   B. If the inmate-produced product or service does not have local private sector competition, the price of the product shall be set at cost of the product or service plus 20 to 30 percent. The cost of the product shall be determined by the facility vocational teacher or program manager of the area producing the goods and approved by the facility Education Director/designee.

   C. For inmate-produced services, if the price set under III.A or B results in insufficient work for the inmates to demonstrate and practice their skills, the
facility may adjust pricing downward in order to obtain a sufficient number of customers to maintain program skills.

D. When establishing the fair market value for a vocational/non-vocational product or service, facilities shall complete DOC-2750.

IV. Facilities Shall:
A. Ensure all products made by inmates in vocational and non-vocational programs that are or shall be offered for sale in the open market are approved by the PIB.

B. Direct a memorandum to the BCE Director and the PIB providing the following information about the proposed product:
   1. Description of the new product.
   2. Anticipated market.
   3. Estimated sales (quantity).
   4. Fair market value of the product.
   5. A listing of the student competencies used during completion of the project.

C. Establish procedures for review and approval of requests to purchase such products or services.

D. Ensure that all vocational products and services sold satisfy approved curriculum competencies.

E. Collect payment, including any applicable sales tax, for all products and services prior to the product or serviced item leaving the facility. Receipt all payments using DOC-500.

F. Deposit all revenues from the sale of products or services provided by vocational school programs in Appropriation 166 in compliance with DOC ASM 202.

G. Ensure the proceeds from vocational product sales are primarily used to purchase materials, supplies and equipment for vocational school programs.

H. Monitor cash balances in Appropriation 166 and request budget authority in compliance with DOC ASM 305.

I. Inspect any owner provided items or parts brought into the facility for use in an inmate provided product or service.

J. Inspect products and serviced items leaving the facility.
V. BCE Shall:
   A. Maintain records of all products approved for sale by the PIB.
   
   B. Compile periodic reports for the PIB on vocational and non-vocational inmate products sold.
   
   C. Coordinate the presentation of applications for new products to the PIB.
   
   D. Inform facilities of PIB decisions and/or requests for additional information.

Administrator’s Approval: ___________________________ Date Signed: __________
Cathy A. Jess, Administrator
REFERENCES

DEFINITIONS, ACRONYMS, AND FORMS

FACILITY PROCEDURE

I.
   A.
   B.
      1.
      2.
         a.
         b.
         c.
      3.
   C.

II.

III.

RESPONSIBILITY

I. Staff

II. Inmate

III. Other
The following are the vocational/non-vocational product types approved by the Prison Industries Board (PIB) for sale on the open market.

1. Ceramics
2. Wood toys and games
3. Wood outdoor items (picnic tables, routed signs, etc.)
4. Wood furniture (wooden cabinets and bookcases, footlockers, cabinets and cases, stools and chairs, coat racks, tables, frames, plaques, etc.)
5. Wood gift items
6. Masonry (bird bath, rain gutters)
7. Metal fabrication (can crushers, burn barrels, deer stands, ladders, fire rings, boot scrapers, cooking grills, composting barrels, etc.)
8. Metal toys and cast aluminum gifts
9. Plants and garden produce
10. Textiles; knitting, crocheting (teddy bears, dolls, afghans, etc.)
11. Graphic arts, printing services
12. Collation services